

# 25 Questions to Ask an Outdoor Painter

- Do I need to do anything before you arrive for the exterior painting?
- What kind of preparation and repair does my exterior painting estimate include?
- What kind of exterior paint are you using, and why?
- When is the best time to paint and why?
- Do I get to keep the leftover paint?
- Which exterior colours are more subject to fade and why?
- How long do you expect the new coating to last?
- Do you suggest painting the gutters and downspouts?
- Should I spray or hand brush? Why one application over the other?
- What extra steps do you take to ensure quality work?
- I'm concerned about safety. Do you have a written safety program or any on-going safety training for your workers?
- Should I be concerned with your crew in my home?
- How much will the painting job cost?
- Do you have insurance? Workers compensation and comprehensive business liability?
- How long is your warranty, what does it cover, and how is it funded?
- How will you keep my house exterior clean?
- Are you going to be personally involved in my job? If not, how will my project be managed?
- Are your workers subcontractors or legal employees?
- Whom do I contact if I have questions or a problem?
- When can you schedule the project and how long will it take to complete?
- Do you have a list of customers who would be willing to verify the quality of your work?
- How does your company compile references?
- How long has your painting company been in business?
- Can you list a number of similar painting jobs you've completed within the past year?
- Are you involved in the community?